

# Slides on “deeper roots” papers

November 29, 2015

Empirical macro/development often about finding (cross-country) correlations, maybe causation

(Often) not about finding deeper roots

Example: say we find factor X (e.g., democracy) causes development; then why do some countries have factor X and others not?

More ambitious approach: find the deeper (historic) roots that caused factor X

Often requires us to overcome challenges in terms of measuring those deeper factors:

- Data is poor
- Unit of observation not clear (country?); migration

Still important to try

## Bockstette, Chanda, and Putterman (2002)

One of the first papers compiling a “deeper roots” variable

Followed by later extensions

Still often cited by others using the data

Idea: create “index of the depth of experience with state-level institutions”  
(abstract)

## Motivation:

- Statehood initially absent everywhere, began developing in certain clusters around the world
- Poorest regions today often in parts of Sub-Saharan Africa, where state structures were historically weaker (Mozambique)
- Rapid development since 1960 in regions with large empires in ancient times (China)

Unit of observation: country as defined by modern borders

Constructed for each half century 1-1950 CE; 39 in total

Source: Encyclopedia Britannica

For each of 119 countries, each half century, use EB to answer three questions:

1. Is there a government above the tribal level?

1 point if yes; 0 if no; 0.75 if “tribal chief” (footnote 7)

2. Is the government local or foreign?

1 point if local; 0.5 if foreign; 0.75 if in between

3. How much of the territory of the country today was ruled by this government?

1 point if over 50%

0.75 points if between 25% and 50%

0.5 points if between 10% and 25%

0.3 points if less than 10%

To aggregate to a number for each country/period

- Product of points from each question, and also 50 (for some reason; 50 years in each period)

To aggregate to an index for each country

- Sum up with different discount rates; higher weight to more recent years
- Most empirical results in paper use 5% discounting per half century



## Regional variation: Table 1

- Europe and Asia on top; Oceania at bottom
- Middle East and North Africa rank below Europe
  - Many had much earlier states than e.g. Scandinavia
  - Probably due to the time period chosen (post 1 CE), and the discounting

## Cross-country correlations: Table 2

- Note \* here means highest level of significance
- Positive, significant correlations with economic growth after 1960, and levels for later years (but not 1960)
- Also some indications that past state presence is associated with better state performance in modern times

Regressions with *growth* since 1960 as dependent variable

State history has a robust effect on growth in GDP per capita

- Whole world: Table 3
- OECD: Table 4

Levels regressions: weaker results

Seems effects of state history show up mostly after 1960

Paper does not give many detailed on interpretations

- Maybe rise in trade, or other global changes since 1960, benefited countries with more state history; complementarity?

## Borcan, Olsson, and Putterman (2014)

Update of state history data following same methodology as Bockstette et al. (2002)

Now from 3500 BCE to 2000 CE; essentially a complete global measure of state history up until now

- 3500 BCE is the rough birth date of the first documented state (Uruk in the Middle East); zero state presence before that
- Global state presence by now, more or less

## Other additions compared to Bockstette et al. (2002)

- More detailed explanation of the methodology for constructing the data
- More countries (159)
- Richer descriptive results; use of time/panel structure; lessons about human history beyond economics
- More regression results
  - Agriculture  $\Rightarrow$  Statehood
  - Statehood  $\Rightarrow$  Development

## On the methodology

$z_{it}^j \in [0, 1]$  = score on question  $j$ , for half-century  $t$ , country  $i$

Now *State index*,  $s_{i,t} \in [0, 50]$ , is a time/country dependent “flow” variable measuring degree of state presence (or statehood) in country  $i$ , time  $t$

$$s_{i,t} = 50z_{it}^1z_{it}^2z_{it}^3$$

(slightly more complicated if there was a change in the scores within a half-century)

Extended state history, or *Statehist*,  $S_{i,\tau} \in [0, 1]$ , is cross-sectional variable measuring accumulated statehood from start to  $t = \tau$ , defined as

$$S_{i,\tau} = \frac{\sum_{t=\tau}^{109} (1.01)^{\tau-t} s_{i,t}}{\sum_{t=\tau}^{109} (1.01)^{\tau-t} 50}$$

**Note 1:** The total number of half-centuries from 3500 BCE to 2000 CE adds up to 109 (check!)

**Note 2:** 1% discounting instead of 5%, to make the earlier years count more; otherwise correlation with the Bockstette et al. (2002) measure very close to 1

*State age* = number of millennia since state first occurs,  $z_{it}^1 > 0$  (?)



## **More variables of interest**

Agyears = number of millennia since introduction of agriculture; from separate work by Putterman with Trainor (2006)

Origtime = time (in millennia?) since initial human settlement, from Ahlerup and Olsson (2012); note human settlement came long before agriculture (mostly)

Log GDP per capita in 2000 CE

## **Geography controls**

Absolute latitude, distance to coast/river, elevation, percent arable land, precipitation, temperature, malaria exposure, landlocked

## **Other**

Population density in 1, 1500 CE (originally from McEvedy and Jones 1978)

Urbanization in 1, 1500 CE

Technology adoption in 1, 1500, 2000 CE

**Descriptive results:** Figures 1, 2

Periods of spurts, stagnation, in the world average

Western region mostly highest scores; here includes North Africa, Middle East, Europe

Americas and SSA have lower scores; spurt at the end

Some reversals toward the end, due to colonization (recall how index gave lower scores if foreign government); cf. Fig C1 in appendix

## Regressions

First link: agriculture (+other stuff)  $\Rightarrow$  statehood

Agriculture came before statehood for (almost) all countries; cf. Figure B1

Causation (most likely) from former to latter

$$\text{State}_i = \alpha_0 + \alpha_1 \times \text{Agyears}_i + \text{controls}_i + \epsilon_i$$

State represents either accumulated index in 2000 ( $S_{i,2000}$ ) or Stateage (see above)

## Tables 2, 3

- Strong, robust, positive correlation between time since agriculture and amount of, or time since, statehood
  - Well known; first states where agriculture began (Fertile Crescent)
- Table 2, column (1): one more millennium since introduction of agriculture  $\implies$  0.47 more millennia (470 years) since first state

- None or small effect from Origtime, once controlling for agriculture: roots not that deep
- Table 3: differentiating between how first state established: internally or externally; latter means ruled by other government
- Stronger effect of Agyears for internally established states (interpretation?)

Second link: statehood  $\implies$  (modern) development

$$\ln(\text{GDP/capita})_i = \beta_0 + \beta_1 \times \text{Statehist}_i + \beta_2 \times \text{Statehist}_i^2 + \text{controls}_i + \epsilon_i$$

Non-linear term inspired by e.g. “reversal of fortune” stories; see later

Table 4

- Non-linear relationship: per-capita GDP maximized around Statehist = .356; roughly same as UK
- Only for extended state history measure (Panel A), not that from Bockstette et al. (2002) (Panel B)
- None or small effect from Origtime



## Table 5

- Acenstry-adjusted measures, using Putterman-Weil matrix (more later)
- Idea: let e.g. Canada's state history be a weighted average of those of peoples migrating there after 1500
- Use both state history up to 1500 (Panel A), and up to 2000 (Panel B)
- Non-linear relationship even stronger, but not so robust for the 2000 measure (why?)

Tables 6, 7, 8: skip for now

## Acemoglu, Johnson, and Robinson (2002)

Older paper again, with big impact at the time

One in a series of papers by same authors on institutions and development; see e.g. 2001 AER paper on settler mortality

**Idea:** countries/societies that were more developed around 1500 are poor today because of European colonization

- Higher levels of development in 1500 meant better infrastructure for extraction, and more to extract

- This induced Europeans to set up *extractive institutions*, which led to underdevelopment later
- Other locations became *Neo-Europes*, meaning Europeans migrated there, and set up (European) institutions that allowed private property, often labelled *inclusive institutions* in later work
- (Premise here that European institutions already were relatively inclusive by 1500)

**Examples:** Extractive institutions in Latin America; non-extractive ones in North America

Phenomenon labelled **Reversal of Fortune**

Some further observations when reading introduction through the lens of more recent research:

- Main motivation in terms of institutions *or* geography; dichotomy emphasized but not motivated much
- No discussion about whether geography could affect Europe's institutions, or early development elsewhere (strange reading of Jared Diamond in Nippe's opinion)
- But we know that either geography, or chance, must be the *fundamental* determinant of institutions. This does not shine through anywhere in the text

- Later work by A+R (e.g., “Why Nations Fail”) uses concepts like *institutional drift*; probably what they had in mind in their 2002 QJE paper too

Data:

- Log GDP/capita in modern times
- Proxies for past development:
  - Urbanization around 1500 from Bairoch and other sources
  - Population density around 1500 from McEvedy and Jones (1978)
  - Big issue if these proxy for GDP/capita or something else; think of standard Malthusian model

- Institutions:
  - Protection against expropriation risk 1985-95 from Political Risk Services
  - Constraints on the Executive in 1990; variable from Polity III data (earlier version of the same dataset used to measure democracy)
  - Same as above but for first year of independence (Polity data only defined for independent countries)
  - Only last measure is non-contemporary
- Instrument for institutional choices: settler mortality
- Geography controls etc.



### Table III: urbanization in 1500 $\Rightarrow$ modern development

- Sample: former colonies
- Negative and significant effects: more urban (=richer?) countries in 1500 are poorer today
- Robust to changes in the sample composition
- Table IV: varying how urbanization is measured

Table V: population density in 1500 $\Rightarrow$ modern development

- Similar results as for urbanization
- Note e.g. results with arable land and population entered separately (Panel B); seems density is what matters

## Table VI: more robustness checks

- Note columns (9), (10): urbanization does not have negative effect in sample of non-colonies, suggesting the pattern should be explained by colonization
- (But how about population density?)

## Section III.D of the paper

- Effect had nothing to do with Europeans simply stealing resources; no change immediately after 1500
- Per-capita income differences emerge later; Figures IVa-b

So far documenting that there was some sort of reversal. But why?

AJR's preferred explanation: *institutions*

What determined the type of institutions colonial powers set up?

1. What seemed profitable. In places with high population density you can enslave and/or tax the population
2. Whether Europeans could settle. In colder places (e.g. Canada) Europeans did not die from tropical diseases

Guides their choice of IV variables

Table VII: urbanization, population density in 1500 $\Rightarrow$ institutions

- Dependent variable: institutions measured by one of the three variables above
  - Two contemporary; one measured at independence
- Both independent variables (urbanization, population density in 1500) significant with the right sign
- Although not so much when entered together? (cf. Footnote 21)

## Table VIII: IV regressions

- $Y = \log \text{GDP/capita in 1995}$
- $X = \text{institutions}$
- $Z = \text{settler mortality}$
- (urbanization, population density in 1500 enter first and second stage as well)
- AJR argue their institutions story consistent with the results in Table VIII

## Valid specification?

- Only if settler mortality (Z) affected modern development (Y) through institutions (X) only and not directly
- Controversial topic still today
  - Jeffrey Sachs and others believe, e.g., malaria hampers development
- Other aspects of the settler mortality instrument also controversial
  - See Albouy (AER 2012); replies by AJR



## Yet another angle on the reversal-of-fortune theory

- In terms of the population, the Neo-Europes were more or less copies of the powers that colonized them
  - Example: US and Canada have mostly English (+French) language, traditions, institutions, cultures, etc.
- But all regressions use urbanization, population density in pre-colonized North America
- Alternative approach: use ancestry-adjusted measures (Putterman and Weil 2010, Chanda et al 2014)

## Putterman and Weil (2010)

Ambition: create a matrix that gives a complete description of migration since 1500; source and target countries

Q. Consider the population of country  $i$  in 2000. What fraction of this population had its ancestors in 1500 living in country  $j$ ?

Very difficult question to answer

Main source: genetic data on differences in allele frequencies; allele is a sequence at a particular position in the DNA; see Appendix I for details on printed/online sources (e.g. CIA World Factbook)

Many problems/issues. Examples:

- How do you assign source country to people with mixed ancestry? Answer: treat them as having fractions of their ancestry in different source countries, e.g., 40% Swedish, 60% Chinese
- If someone's ancestors lived in country A in 1500, and country B in 1800, which counts as source country? Answer: country A

Suppose we have an answer to question Q above for each country pair  $i$  and  $j$

This generates a matrix

- 165 rows, one for each present-day country
- 172 columns, one for each possible source country (same 165 plus 7 more small countries)
- All elements between 0 and 1; most close to one along the diagonal
- Rows sum to one

## Table I: description of flows across 11 world regions (continents)

- Descendants per person of 1500: how many genetic offspring each person living in 1500 on that continent has left behind in 2000
- Fraction of the current population on the continent who are descendants from people on same continent
- Fraction of the total descendant population who are on original continent
- Total number of descendants not on original continent
- Example: 103 million Sub-Saharan African descendants outside SSA itself, about 14% of total

Next step: use matrix to ancestry adjust some early-development variables

- State history from Bockstette et al.; here denoted *statehist*
  - 5% discounting, 1-1500 CE (29 half centuries)
- Millennia since Neolithic; here denoted *agyears*

## Example

Two countries, A and B, with *statehist* levels .9 and .1, respectively

80% of people in A have ancestors in A, rest have ancestors in B

90% of people in B have ancestors in A, rest have ancestors in B

$$\underbrace{\begin{bmatrix} .74 \\ .82 \end{bmatrix}}_{\text{adjusted } \textit{statehist}} = \begin{bmatrix} .72 + .02 \\ .81 + .01 \end{bmatrix} = \underbrace{\begin{bmatrix} .8 & .2 \\ .9 & .1 \end{bmatrix}}_{\text{PW-matrix}} \times \underbrace{\begin{bmatrix} .9 \\ .1 \end{bmatrix}}_{\textit{statehist}}$$

Which countries' *statehist*, *ageyears* change when ancestry adjusted? Figures II, III

Main results: Table II

- Bigger coefficient estimates, more precise estimates, higher  $R^2$  with adjusted than non-adjusted measures

Alternative ways to adjust: Table III

- Assigning *statehist*, *agyears* of UK to all Neo-Europes: columns (1)-(4)
- Fraction native, fraction retained as controls: (5)-(6)
- Fraction European descent, fraction European languages as controls: (7)-(12)



## Tables IV: add geography controls

- Variables
  - Landlocked dummy
  - Eurasia dummy
  - Absolute latitude
  - Suitability for agriculture; 4-point measure from Hibbs and Olsson (PNAS 2004)
- Ancestry-adjusted *statehist*, *ageyears* still significant

Table V: other measures of early development than *statehist*, *agyears*

- First two meant to capture mechanisms related to Diamond (1997)
  - *geo conditions*: first principle component of “climate”, latitude, size of landmass, east-west orientation of land mass; based on Olsson and Hibbs (EER 2005)
  - *bio conditions*: first principle component of: number of domesticable animals, wild plants suitable for creating agricultural seeds
- Technology measures from Comin et al. (2010)
- Believed to have impacted timing of transition to agriculture, statehood according to Jared Diamond

Table VI: using measures of current institutions and culture as dependent variables

- Ancestry-adjusted *statehist*, *ageyears* correlates with some of them, but not all
- These measures of institutions and culture are contemporary (Is this problematic? Interpretation?)

## Table VII: source region, current region

- Current region is a dummy for whether the country is located there
- Source region is fraction population who have ancestors from each of the 11 regions
  - E.g., most observations have zero for source region US/Canada, except US and Canada themselves, which have some small fraction native population; many countries have positive values for
- Source region regression in column (1) has higher R-squared than current region regression in column (2)

- Column (3): both sets of variables together; being from Europe by ancestry is better than being there now, same for East Asia

## Table VIII: heterogeneity in early development

- Weighted within-country standard deviation in ancestral *statehist*, *agyears* for each group; weights are those used for ancestry adjustment
- Standard deviation has positive effect; heterogeneity in the population's ancestry-adjusted early development is “good”

Tables IX-XI: skip for now

# Chanda, Cook, and Putterman (2010)

New look at Acemoglu, Johnson and Robinson (2002)

Benchmark: same focus on colonized countries, same outcome variable (log GDP/capita in 1995), as AJR

Two robustness checks:

- Ancestry adjustment of AJR's measures of preindustrial development: population density and urbanization around 1500
- Add new variables measuring early development: time since agriculture, state history, technology in 1500 (last one from Comin, Easterly, and Gong 2010)



## First striking results in Table 1

- Columns (1) and (3): AJR's original benchmark regressions with urbanization and population density as dependent variables, for samples of 41 and 91 countries, respectively; former colonies
  - Same regressions as in columns (1) of Tables III and V in AJR
  - Reversal of fortune: negative and significant effects on log GDP/capita in 1995 for each of the two measures of early development
- Columns (2) and (5): corresponding to (1) and (3), but for smaller sample of 28 and 81 countries
  - Countries for which ancestry adjusted measures can be computed

- Sparse data on urbanization in particular, but also population density; missing for many countries of migratory origin (maybe in Africa?)
- Reversal of fortune holds (although already weaker for urbanization), still without ancestry-adjustment
- Columns (3) and (6): with ancestry adjustment
  - Coefficient estimates become positive; significant at 10% level
  - AJR's reversal result is reversed; persistence of fortune, if anything

Figure 1: reversal of the reversal when ancestry adjusting

Next : introduce the new measures

Table 2: all five (two old, three new) show positive pairwise correlations (as we already knew for some of them)

- Seem to broadly measure similar dimension of preindustrial development
- Note, however, the low correlation between urbanization and both time since agriculture and technology in 1500; small samples

Table 3: regression with the three new variables, ancestry adjusted and not

- Negative signs, but insignificant, with no adjusting: AJR's result not robust even without ancestry-adjustment
- Signs positive and now also highly significant when ancestry adjusting
- See Figure 2 for illustration

## Robustness checks of the robustness checks

Table 4: add same controls as in AJR Tables III and V, columns (8)-(11): labelled latitude, climate, resources, and religion

Results in Tables 1 and 3 do not change

- For urbanization and population density: ancestry adjusting makes previously negative and significant effects become positive, mostly insignificant; (more) significant when controlling for religion
- Recall small sample of 28 and 41 countries respectively

- For remaining three: results go from insignificant, with varying signs, to negative and mostly significant (never below 10%)
- Larger samples

## Table 5: different samples

- Columns (1) and (2): only the Americas; same as Table V, column (4), in AJR
  - Result for population density interesting: from negative and significant to positive and significant!
  - Figure 3 explains why: ancestry adjusting reverses population density measure for the Americas
- Columns (3) and (4): all countries with more than 20% of current population with foreign origin
  - Similar result as with only the Americas

- Columns (5) and (6): excluding US, Canada, NZ, Australia, plus city states: Hong Kong and Singapore
  - Results robust
  - (What about keeping HK+Singapore; closer to AJR?)
- Columns (7) and (8): including noncolonies
  - Results robust
  - (How about results with only noncolonies?)



Table 6: measuring GDP/capita outcomes in different years, 1960 and 2009

For 1960, also alter the ancestry adjustment to refer to migrations prior to 1960

- AJR's result go way for urbanization when using 1960 as outcome year, even without adjustment
- Effects when ancestry adjusting are larger and more significant for 2009 than for 1995 (and 1960): "strengthening of persistence"
  - Why? Possible research topic. (Rise in international trade?)

Section III of paper (on channels) – skip for now

## Hariri (2012)

Examines link state history  $\Rightarrow$  democracy

Story all about colonial histories

Related to AJR (2002), but outcome variable democracy rather than log GDP/capita

Natural starting point for many political scientists; paper in the American Political Science Review (APSR)

## Story

How strong state a country had at the onset of the colonial period (around 1500) determined its colonial experience: whether or was colonized at all, and, if it was, how much, and what type of colonization

- Some countries had strong enough states to resist European colonization altogether; this also enabled them to suppress local opposition ⇒ less democracy today
  - Examples: Ethiopia (only African country not to be colonized); China; Japan
- Others were conquered and then ruled by European powers through existing state infrastructure (extractive institutions in AJR's terminology) ⇒ less democracy today

- Examples: Peru; Mexico: not enough statehood to resist Spanish conquest but enough to allow Spain to rule through existing authority
- Some countries had none or weak states, and were settled by Europeans, who took with them rights/institutions (or something else) ⇒ more democracy today
  - Examples: Canada, US, Australia, etc.

Note distinction to AJR:

- (1) Focus on (and measure of) statehood; (2) that statehood matters also for those who were *not* colonized; in AJR all about effects of colonization itself

## Econometric specifications

Dependent variables:

- Democracy; mainly from Polity IV and referring to period 1991-2007
- Measures of colonization
  - Colonial dummy; colonial duration (in centuries)
  - Fraction of population speaking European language, or of European descent
  - Extent of indirect rule (fraction colonially recognized court cases; see paper)

Independent variables:

- State history up to 1500, from Putterman's website (Bockstette et al. 2002)

Instrument:

- Time since agriculture

## Results

Table 1, Figure 1: State history  $\Rightarrow$  democracy

- More state history, less democracy

Table 2, Figure 2: instrumenting statehood with time since agriculture

- Results from Table 1 hold

Table 3: State history  $\Rightarrow$  colonization

- More state history, less colonization



Table 4: Colonization $\Rightarrow$ democracy

- More colonization, more democracy